Financial Statements (With Independent Auditors' Report)

June 30, 2017 and 2016

June 30, 2017 and 2016

Table of Contents

	Page(s)
Independent Auditors' Report	
Statements of Financial Position	3
Statements of Activities	4
Statements of Cash Flows	5
Notes to Financial Statements	6-13
Supplementary information	
Schedules of Program Expenses	14
Schedules of Functional Expenses	15



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Dominican Republic Education and Mentoring Project, Inc. Milton, Vermont

We have audited the accompanying financial statements of Dominican Republic Education and Mentoring Project, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dominican Republic Education and Mentoring Project, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.





Report on Supplementary Information

M Isoley M May & Co.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements as a whole. The schedule of program expenses and schedule of functional expenses on pages 14 and 15, respectively, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

South Burlington, Vermont

June 6, 2018

VT Reg. No. 92-349

Statements of Financial Position June 30, 2017 and 2016

	2017		2016	
Assets				
Current assets:				
Cash and cash equivalents	\$	405,894	\$	414,761
Accounts receivable		34,623		24,955
Prepaids and other assets		24,749		16,589
Total current assets		465,266		456,305
Property, land and equipment, net		366,964		368,166
Board designated investments		1,198,949		1,021,388
Total assets	\$	2,031,179	\$	1,845,859
Liabilities and Net Assets				
Current liabilities:				
Accounts payable and accrued expenses	\$	41,328	\$	29,994
Advance deposits		53,946		35,505
Total current liabilities		95,274		65,499
Net assets:				
Unrestricted				
Undesignated		375,315		428,490
Board designated endowment		1,198,949		1,021,388
Temporarily restricted		361,641		330,482
Total net assets		1,935,905		1,780,360
Total liabilities and net assets	\$	2,031,179	\$	1,845,859

Statements of Activities For the Years Ended June 30, 2017 and 2016

	2017	2016
Changes in unrestricted net assets:		
Revenue and support:		
Contributions	\$ 852,910	\$ 1,057,461
Service learning trips, net of expenses	98,858	95,492
Donated services and materials	329,411	243,803
Project service fees	16,928	13,371
Special event income, net	258,997	225,454
Unrealized gain (loss) on investment	26,997	(26,063)
Other income	13,753	15,091
Total revenue and support	1,597,854	1,624,609
Net assets released from restrictions		
Satisfaction of program restrictions	172,652	105,517
Total unrestricted revenue and support	1,770,506	1,730,126
Operating expenses		
Program services:		
Montessori preschools	269,572	216,910
Youth programs	587,065	603,444
Community programs	384,405	332,528
Service learning trips	108,061	14,864
Total program services	1,349,103	1,167,746
Supporting services:		
Management and general	103,348	101,573
Fundraising	193,669	230,551
Total operating expenses	1,646,120	1,499,870
Increase in unrestricted net assets	124,386	230,256
Changes in temporarily restricted net assets:		
Contributions	203,811	205,061
Net assets released from restrictions	(172,652)	(105,517)
Increase in temporarily restricted net assets	31,159	99,544
Increase in net assets	155,545	329,800
Net assets, beginning, as restated	1,780,360	1,450,560
Net assets, ending	\$ 1,935,905	\$ 1,780,360

The accompanying notes are an integral part of these financial statements.

Statements of Cash Flows For the Years Ended June 30, 2017 and 2016

		2017		2016	
Cash Flows from Operating Activities					
Increase in net assets	\$	155,545	\$	369,800	
Adjustments to reconcile increase in net assets to net cash and cash					
equivalents provided by operating activities					
Depreciation		37,761		40,076	
Bad debt expense		-		1,890	
Unrealized (gain) loss on investments		(26,997)		26,063	
Changes in:					
Accounts receivable		(9,668)		7,303	
Prepaids and other assets		(8,160)		3,199	
Accounts payable and accrued expenses		11,334		23,371	
Advance deposits		18,441		35,505	
Net cash provided by operating activities		178,256		507,207	
Cash Flows from Investing Activities					
Purchases of property and equipment		(36,682)		(20,860)	
Sale of investments		5,000		20,000	
Purchase of investments		(155,441)		(366,714)	
Net cash used in investing activities		(187,123)		(367,574)	
Net increase (decrease) in cash and cash equivalents		(8,867)		139,633	
Cash and Cash Equivalents:					
Beginning		414,761		275,128	
Ending	\$	405,894	\$	414,761	

Notes to Financial Statements June 30, 2017 and 2016

(1) Nature of Organization

Dominican Republic Education and Mentoring Project, Inc. (the Organization) is a 501(c)(3) non-profit organization that works to improve the education of impoverished youth in the Dominican Republic (DR). Their mission is for all children and youth in the Dominican Republic to have equal opportunities to learn and realize their full potential through transformative education programs that combat the effects of poverty. The Organization believes that learning changes lives, their programs extend from early childhood through young adulthood, empowering at-risk children and youth to create a better future for themselves and their families through high quality education, youth development, and community enrichment. The Organization ensures successful results through careful analysis, a commitment to learning, and continuous improvement. Their innovative approach effectively addresses local needs and can be replicated throughout high poverty global communities. The Organization provides quality education for more than 7,500 children annually through 14 different programs across 27 communities, affecting the lives of more than 10,000 community members.

The Organization's major programs consist of the following:

Montessori Preschools introduce disadvantaged children to superior education to provide a foundation for future life challenges. In addition to academic benefits, this program addresses the children's malnourishment and basic health problems.

Community Programs consist of six public libraries, teacher training, parent education, scholarships, community and public school support, and a birth certificate program that helps document children born in the DR.

Service Learning Trips, also known as Global Connection Groups, are offered to schools worldwide to send students to the DR to complete community service projects. They ensure our local communities receive the support they need, while empowering international volunteers and enhancing their understanding of global citizenship.

Youth Programs, complement and strengthens the education received in public schools, providing extra hours and individualized attention to students in reading, math, and other subjects. Youth programs consist of Young Stars Book Clubs and Afterschool Programs, Music Education Program, Workforce Training Program (A Ganar), Health Education & Life Skills (Deportes Para la Vida), and Summer Schools and Camps.

(2) Summary of Significant Accounting Policies

(a) Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Financial Statements June 30, 2017 and 2016

Summary of Significant Accounting Policies (continued)

(b) Basis of presentation

The accompanying financial statements are prepared using the accrual basis of accounting under U.S. GAAP.

(c) Financial statement presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As of June 30, 2017 and 2016, the Organization does not have any permanently restricted net assets.

(d) Cash and cash equivalents

For the purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

(e) Property, land and equipment

Property, land and equipment are recorded at cost. Acquisitions for more than \$300 and a useful life of more than one year will be capitalized. Depreciation is computed by the straight-line method over the estimated useful lives of the assets. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized.

(f) Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in equity and debt securities at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities. Donated securities are recorded at fair market value on the date of the donation.

(g) Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the period in which the support was recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions.

(h) Advanced deposits

Cash received from students for future student trips are recorded as advance deposits until such time as the trips occur, at which time revenues are recognized.

Notes to Financial Statements June 30, 2017 and 2016

Summary of Significant Accounting Policies (continued)

(i) Functional expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Schedule of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

(j) Recently issued accounting standards

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958)*, which requires organizations to modify the financial statement presentation of not-for-profit organizations. Some of the key changes in the new standard reduces net asset classifications from three to two, increases disclosures over board-designated net assets, and requires new liquidity and availability disclosures in the notes to the financial statements.

The new standard is effective for the Organization for fiscal years beginning after December 15, 2017. The Organization will implement the provisions of ASU 2016-14 as of July 1, 2018.

(3) Concentration of Credit Risk

The Organization maintains cash account balances which, at times, may exceed federally insured limits. The Organization has not experienced any losses with these accounts. Management believes the Organization is not exposed to any significant credit risk on cash.

(4) Property, Land and Equipment

Property, land and equipment consists of the following as of June 30, 2017 and 2016:

	Useful life			
	in years	2017 2		2016
Land		\$ 44,763	\$	44,763
Vehicles	3 - 5	64,694		64,694
Equipment	5 - 10	114,199		110,757
Building	40	324,580		324,580
Furniture	5 - 7	78,258		54,966
Books	3	 67,885		58,552
		694,379		658,312
Less accumulated de	epreciation	 (327,415)		(290,146)
Property, land and e	equipment, net	\$ 366,964	\$	368,166

Depreciation expense for the years ended June 30, 2017 and 2016 was \$37,761 and \$40,076, respectively.

Notes to Financial Statements June 30, 2017 and 2016

(5) Fair Value Measurement of Investments

U.S. GAAP establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. In accordance with this framework, the Organization reports it's fair value measurements in one of three levels, which are based on the ability to observe in the marketplace the inputs to the Organization's valuation techniques.

Level 1 - The most observable level of inputs, is for investments measures at quoted prices in active markets for identical investments as of June 30.

Level 2 - Investments are measured using inputs such as quoted prices for similar assets, quoted prices for the identical asset in inactive markets, and for investments measured at net asset value that can be redeemed in the near term.

Level 3 - Investments are measured using inputs that are unobservable, and are used in situations for which there is little, if any, market activity for the investment.

The primary use of fair value measures in the Organization's financial statements is for the recurring measurement of investments. When available, the Organization's measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs are not always available for the assets and liabilities that the Organization's is required to measure at fair value (for example, unconditional promises to give and in-kind contributions).

The Organization did not transfer any investments between levels 1, 2 and 3 during the year.

The fair value of the Organization's long-term investments is determined by the closing price on the last business day of the year as determined by level 1 inputs. Long-term investments consist of money market funds and mutual funds as follows at June 30, 2017 and 2016:

		June 30, 2017	
		Fair Market	Unrealized Gain
	Cost	Value	(Loss)
Money market funds	\$ 398,016	\$ 398,511	\$ 495
Mutual funds	804,431	800,438	(3,993)
	\$ 1,202,447	\$ 1,198,949	\$ (3,498)
		June 30, 2016	
		Fair Market	Unrealized Gain
	Cost	Value	(Loss)
Money market funds	\$ 745,603	\$ 745,603	\$ -
Mutual funds	300,075	275,785	(24,290)
	\$ 1,045,678	\$ 1,021,388	\$ (24,290)

The Organization's investments are subject to various risks, such as interest rate, credit and overall market volatility risks.

Notes to Financial Statements June 30, 2017 and 2016

(6) Board Designated Funds

The board designated funds consists of unrestricted net assets that the Board of Directors has chosen to hold as designated funds to be used for future operations. The Board has not yet formulated its return objectives and risk parameters. The Board's objective is to grow the fund assets and use the funds for operations as needed. Changes in board designated net assets consist of the following for the years ended June 30, 2017 and 2016:

	2017	2016	
Beginning balance	\$ 1,021,388	\$ 780,633	
Contributions	140,000	279,217	
Transfers in (out)	5,000	(20,000)	
Investment income	5,564	7,601	
Change in market value	 26,997	 (26,063)	
Ending balance	\$ 1,198,949	\$ 1,021,388	

(7) Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted as follows:

	2017		2016	
Abreu Development	\$	69,023	\$	86,164
Brugal Library		7,445		12,152
Callejon Park		2,083		2,569
Community Support		40,817		53,455
DREAM Mobile Library		73,239		71,160
Luceros Grant		91,932		-
Montessori Programs		800		14,405
Music Program		-		4,438
Public Library		52,816		47,855
Summer School & Camps		16,488		12,116
US Embassy Grant		6,998		26,168
	\$	361,641	\$	330,482

(8) Foreign Operations

With the exception of a small office in the United States and several special fundraising events, all of the Organization's operations are conducted in the Dominican Republic in local currency – the Dominican Peso (RD\$). Consequently, all Dominican transactions are converted to US dollars when included in the United States accounting records, along with any resulting currency exchange gains or losses at the time of the transaction. The aggregate foreign currency transaction gain (loss) included in the change in net assets was considered trivial.

The exchange rate changes occurring after the statement of financial position date are also considered trivial.

Notes to Financial Statements June 30, 2017 and 2016

(9) Donated Services and Materials

Donated services and materials that met the definition for recognition in the financial statements were used as follows:

	 2017		2016
Educational material	\$ 16,881	\$	20,457
In-kind services	133,979		11,053
Pro-bono	 178,551		212,293
Total	\$ 329,411	<u>\$</u>	243,803

(10) Service Learning Trips

Revenue received for service learning trips is shown net of the direct costs for student housing and meals. For the years ended June 30, 2017 and 2016, the net activity for service learning trip was \$98,858 and \$95,492, respectively.

(11) Special Events

The Organization holds special events sponsored by other independent organizations over which the Organization has no control. Hence, the net proceeds received should be reported as support. Special events consisted of the following:

	2017			2016	
Other Events:			'		
Revenue	\$	5,467	\$	7,782	
In-kind revenue		4,955		6,501	
Less:					
In-kind expenses		(4,955)		(6,501)	
		5,467		7,782	
New York City Event (Sueños):					
Revenue		171,897		123,005	
In-kind revenue		79,750		82,626	
Less:					
Direct expenses		(30,571)		(23,736)	
In-kind expenses		(79,750)		(82,626)	
		141,326		99,269	

Notes to Financial Statements June 30, 2017 and 2016

Special Events (continued)

	2017	2016
Santo Domingo Event:		
Revenue	96,274	99,433
In-kind revenue	112,690	112,996
Less:		
Direct expenses	(2,403)	(18,187)
In-kind expenses	(112,690)	(112,996)
	93,871	81,246
Brunch and Auction Event:		
Revenue	21,895	11,984
In-kind revenue	8,580	9,500
Less:		
Direct expenses	(3,562)	(3,842)
In-kind expenses	(8,580)	(9,500)
	18,333	8,142
Canadian Event:		
Revenue	-	35,152
In-kind revenue	-	29,465
Less:		
Direct expenses	-	(6,137)
In-kind expenses		(29,465)
	- _	29,015
Total special events	\$ 258,997	\$ 225,454

(12) Income Taxes

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (IRC) and is exempt from income taxes under Section 501(a) of the IRC since August 21, 1976. In addition, it has been classified as an organization that is not a private foundation under Section 509(a) of the IRC.

U.S. GAAP requires entities to disclose in their financial statements the nature of any uncertainty in their tax positions. For tax exempt entities, tax exempt status itself is deemed to be an uncertainty, as events could potentially occur to jeopardize their tax exempt status. Management believes the Council has no uncertain tax positions. The Organization anticipates that it will not have a change in uncertain tax positions during the next twelve months that would have a material impact on the Organization's financial statements. If necessary, the Organization would accrue interest and penalties on uncertain tax positions as a component of the provision for income taxes. The Organization is no longer subject to federal and state income tax examinations by tax authorities for years before 2014.

Notes to Financial Statements June 30, 2017 and 2016

(13) Commitment and Contingency

The Organization occupies office space in the Dominican Republic under a lease at approximately \$425 per month through July 2019. Rent expense for the year ended June 30, 2017 and 2016 was \$7,885 and \$9,118, respectively.

Future minimum lease payments in the aggregate and for each of the remaining years under the lease are as follows:

2018	\$ 5,100
2019	 425
	\$ 5,525

(14) Related Party

The Board is proactive about fundraising and Board members, or their companies, routinely make contributions to the Organization. During the years ended June 30, 2017 and 2016, contributions received from Board members and their related companies, totaled \$258,509 and \$548,265, respectively.

The Organization receives a significant portion of its support from a board member's foundation. This funding is received through general contributions and supports operations of the Organization. During the years ended June 30, 2017 and 2016, the Organization received \$191,500 (10% of all revenue and support) and \$200,000 (10% of all revenue and support), respectively, in contributions from this donor.

(15) Subsequent Events

The Organization has evaluated subsequent events through June 6, 2018, the date that the financial statements are considered available to be issued.

(16) Restatement of Net Assets

During the year ended June 30, 2017, management identified 2016 contributions were overstated and beginning net assets understated by \$40,000. The Organization restated the 2016 financial statements as follows:

Net assets as of July 1, 2016, as previously reported	\$ 1,410,560
Understatement of net assets	 40,000
Net assets as of July 1, 2016, as restated	\$ 1,450,560

Schedule of Program Expenses For the Year Ended June 30, 2017 (With Summarized Totals for 2016)

		Supportin				
	Program Services	Management & General	Fundraising	2017 Total Expenses	2016 Total Expenses	
Montessori preschool programs	\$ 214,108	\$ -	\$ -	\$ 214,108	\$ 159,586	
Youth programs:						
Young stars	92,679	-	-	92,679	109,762	
Health education (Deportes Para la Vida)	65,009	-	-	65,009	71,688	
Sumer school camps	140,544	-	-	140,544	141,562	
Workforce training program (A Ganar)	94,885	-	-	94,885	103,045	
Music program	91,720	-	-	91,720	74,685	
Community programs:						
Public libraries	137,050	-	-	137,050	156,198	
Community action	115,775	-	-	115,775	94,911	
Parent education	559	-	-	559	4,661	
Teacher training	59,264	-	-	59,264	8,143	
Service learning trips	11,655	-	-	11,655	14,250	
Supporting services - allocated:						
DREAM Center	50,902	-	-	50,902	38,538	
Fund Development	96,406	-	142,504	238,910	107,147	
US Office expense	21,886	51,387	14,591	87,864	83,303	
DR Office expense	16,897	28,161	11,264	56,322	55,954	
Shared administration costs	105,780	22,667	22,667	151,114	144,261	
Depreciation	33,984	1,133	2,643	37,760	40,076	
Total expenses	\$ 1,349,103	\$ 103,348	\$ 193,669	\$ 1,646,120	\$ 1,407,770	

See accompanying independent auditors' report.

Schedule of Functional Expenses For the Year Ended June 30, 2017 (With Summarized Totals for 2016)

	Program Services					Supporting Services				
	Montessori Preschools	Youth Programs	Community Programs	Service Learning Trips	DREAM Center	Total Program	Management & General	Fundraising	2017 Total Expenses	2016 Total Expenses
Bank fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,765	\$ -	\$ 7,765	\$ 6,116
Brochures and marketing	-	757	1,110	-	-	1,867	1,402	6,906	10,175	12,448
Community support	1,742	9,121	95,590	-	115	106,568	-	68	106,636	93,666
Events and trips	1,644	39,740	1,144	-	2,536	45,064	-	278	45,342	13,452
In-kind goods	1,001	13,852	4,394	-	153	19,400	4,950	126,510	150,860	121,847
Insurance	237	2,559	-	-	-	2,796	1,083	-	3,879	2,756
Meals	16,170	28,694	755	-	4,277	49,896	2,075	1,543	53,514	50,318
Medical	443	209	119	-	164	935	9	-	944	946
Miscellaneous	5	443	-	-	-	448	15,347	-	15,795	-
Occupancy	-	1,080	-	-	-	1,080	6,805	-	7,885	9,118
Office supplies	80	10	19	-	143	252	3,162	-	3,414	4,748
Payroll and related	149,931	186,550	32,283	-	15,900	384,664	78,088	74,786	537,538	454,048
Phone and internet	123	1,930	101	-	4,296	6,450	2,049	1,219	9,718	9,400
Postage and shipping	133	19	4,446	-	16	4,614	393	96	5,103	5,844
Printing and copying	232	1,863	284	-	342	2,721	95	316	3,132	7,064
Professional fees	-	308	4,010	-	-	4,318	10,433	-	14,751	26,217
Pro bono	-	106,398	36,435	11,655	3,650	158,138	3,023	17,390	178,551	212,293
Repairs and maintenance	7,860	3,527	10,721	-	8,861	30,969	1,157	-	32,126	16,901
School supplies	9,381	11,959	76,207	-	1,568	99,115	76	3,638	102,829	129,474
Staff development	8,838	-	28,015	-	404	37,257	50	-	37,307	1,898
Travel and transportation	11,457	30,690	10,198	-	2,562	54,907	2,755	6,452	64,114	60,947
Uniforms	4,455	17,612	249	-	225	22,541	918	479	23,938	14,371
Utilities	234	361	-	-	650	1,245	2,246	-	3,491	2,669
Volunteers	143	25,628	3,695	-	1,359	30,825	336	3,591	34,752	52,022
Overhead allocation	50,365	95,259	54,240	96,406	(47,221)	249,049	(42,002)	(52,246)	154,801	151,231
Depreciation	5,098	8,496	20,390			33,984	1,133	2,643	37,760	40,076
Total expenses	\$ 269,572	\$ 587,065	\$ 384,405	\$ 108,061	\$ -	\$ 1,349,103	\$ 103,348	\$ 193,669	\$ 1,646,120	\$ 1,499,870

^{**} These expenses have been allocated throughout the other programs.